

Application Submission Checklist

Following this checklist will help to speed up the processing of the application submitted for a proposal:

1. Make sure all the questions are answered and the application is signed & dated by an owner, officer or partner of the firm.
2. Letterhead is required and MUST match the requested named insured indicated in question #1 on the application.
3. If there are any claims in the last 5 years – a currently dated 5 year loss run is required.
4. Sometimes supplements are required for the submission. Please review the following list for any required supps, they are all available for download on our website: <http://www.parsonsinsurance.com/broker-resources/>

Any "YES" answers to the following questions require additional supplements and/or action:

Question	Required Supplement and/or Action
#7 – Additional Location	Additional Location Supplement
#8 – Out of State practice	Out of State Supplement
#9 – > 3:1 support staff	Support Staff Supplement
#13 – Decline/Nonrenewal	Details are required: when, why & by whom
#14 – Predecessor Firm	Predecessor Firm Supplement
#17 – Part-time attorneys	Details are required on what they do outside of law practice
#18 – Practice Areas	Any percentage in these practice areas require a supplement: Intellectual Property Supplement Plaintiff Supplement – for Civil Lit and/or Personal Injury Plaintiff SEC Supplement
#19 – Entertainment	Entertainment Supplement
#20 – SEC	SEC Supplement even if no percentage is indicated in the SEC practice in question #18.
#21/22/23 – Outside Interests	Client Information Supplement
#26a, b or c – Engagement Letters	Need sample of Engagement Letter and if "NO" to any part a, b or c; explanation is required.
#30 – Fee Suits	Need to indicate how many in the last 2 years and Fee Suit Supplement
#31 – Public Clients	Client Information Supplement
#32 – Class Action/Mass Tort	Class Action/Mass Tort Supplement
#35a or b – Claims	Claim Supplement
#36a or b – Disciplinary Action	Disciplinary Supplement
#38 – Title Agency Coverage	Title Agency Supplement



APPLICATION FOR LAWYERS PROFESSIONAL LIABILITY INSURANCE

IMPORTANT NOTICE

THE POLICY FOR WHICH YOU ARE APPLYING IS WRITTEN ON A CLAIMS-MADE BASIS. IT PROVIDES NO COVERAGE FOR CLAIMS ARISING OUT OF INCIDENTS, SITUATIONS OR ACTS OR OMISSIONS WHICH TOOK PLACE PRIOR TO THE PRIOR ACTS DATE, IF ANY, STATED IN THE POLICY.

IT COVERS ONLY CLAIMS ACTUALLY MADE AGAINST AN INSURED UNDER THE POLICY WHILE THE POLICY REMAINS IN EFFECT OR WHILE THE AUTOMATIC EXTENDED REPORTING PERIOD, OR ANY ADDITIONAL REPORTING PERIOD THE NAME INSURED MAY PURCHASE, IS IN EFFECT.

DURING THE FIRST SEVERAL YEARS OF THE CLAIMS-MADE RELATIONSHIP, CLAIMS-MADE RATES ARE COMPARATIVELY LOWER THAN OCCURRENCE RATES. SUBSTANTIAL ANNUAL PREMIUM INCREASES CAN BE EXPECTED, INDEPENDENT OF OVERALL RATE LEVEL INCREASES, UNTIL THE CLAIMS-MADE RELATIONSHIP REACHES MATURITY.

UPON TERMINATION OF COVERAGE FOR ANY REASON, A 60-DAY AUTOMATIC EXTENDED REPORTING PERIOD WILL BE GRANTED AT NO ADDITIONAL CHARGE. THE NAMED INSURED WILL BE ABLE TO PURCHASE AN ADDITIONAL EXTENDED REPORTING PERIOD UNLESS, DURING THE FIRST YEAR OF COVERAGE, THIS POLICY IS TERMINATED FOR NON-PAYMENT OF PREMIUM OR FRAUD. WITHIN 30 DAYS AFTER THE TERMINATION OF COVERAGE, THE COMPANY WILL GIVE WRITTEN NOTIFICATION TO THE NAMED INSURED THAT THE AUTOMATIC EXTENDED REPORTING PERIOD APPLIES, WHICH NOTICE SHALL STATE THE IMPORTANCE OF PURCHASING AN ADDITIONAL EXTENDED REPORTING PERIOD AND THE PREMIUM FOR SUCH COVERAGE. NO NOTICE SHALL BE SENT IF THIS POLICY HAS BEEN IN EFFECT FOR ONE YEAR OR MORE AND HAS BEEN TERMINATED FOR NONPAYMENT OR FRAUD.

THE NAMED INSURED SHALL HAVE THE GREATER OF SIXTY DAYS FROM THE EFFECTIVE DATE OF TERMINATION OF COVERAGE OR THIRTY DAYS FROM THE DATE OF MAILING OR DELIVERY OF THE NOTICE MENTIONED ABOVE TO SUBMIT WRITTEN ACCEPTANCE OF THE EXTENDED REPORTING PERIOD.



APPLICATION FOR LAWYERS PROFESSIONAL LIABILITY INSURANCE

ABOUT THE FIRM

1. The precise registered name of the applicant firm to be insured, as reflected on the firm's letterhead:

Name: _____

Attach a sample of the firm's letterhead to this application. Inconsistencies between it and the application, including attorneys named, address, and other offices, etc. should be explained on a separate sheet of paper

2. a. Primary Location of the firm:

Street Address: _____

City: _____ County: _____ State: _____ Zip: _____

Telephone: _____ Fax: _____

Email Address: _____ Web site Address: _____

- b. Is this location a work-at-home or Virtual Office Arrangement (i.e. mailing address only, reserved office space on a shared basis)? Yes No
- c. Is this location where the firm meets with clients? If no, please explain via Question 7 below. Yes No

FIRM COVERAGE INFORMATION

(For any yes answers please contact your agent for an additional supplement or provide an explanation on a separate piece of paper)

3. Coverage is requested to be effective on: _____ / _____ / _____

4. What year was the firm established? _____

5. Type of Entity? solo practitioner individual attorney with employee attorney(s)
 partnership PC PA LLC LLP other _____

6. Is the firm office or suites shared with attorneys other than firm members? Yes No

7. Does the firm have offices at locations other than the primary location listed above? Yes No

8. Does the firm practice in states other than the primary location? Yes No

9. Is the ratio of support staff to attorneys greater than 3 to 1? Yes No

10. For how many years has the firm been continuously insured for malpractice claims? _____

11. a. Enter the firm prior acts exclusion date, if applicable: _____ / _____ / _____

- b. If the firm is a spin-off from another firm include the number of years that firm has been continuously insured. _____

12. Has the firm ever purchased an Extended Reporting Period (Tail) option? Yes No

13. Has the firm's coverage ever been non-renewed, cancelled, rescinded or declined by another carrier? Yes No

14. Does the firm desire coverage for any previously-dissolved predecessor firms and those attorneys affiliated therewith? Yes No

15. Is there an attorney listed on the letterhead not covered by the firm's insurance? Yes No

16. Enter the firm's insurance history for the last five years:

Eff Date mm/dd/yy	Insurance Company	Limits (per claim / agg)	Deductible (per claim/agg)	Covered # of attys	Annual Premium



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ATTORNEY INFORMATION

17. **Total number of attorneys:** List all of the firm's attorneys. Differences between the date attorney began practicing law for other than a corporate or governmental entity and the date the attorney was admitted to the Bar must be explained on a separate sheet of paper following the same format. List additional attorneys on a separate sheet in the same format.

Attorney Name	Attorney Desig.	Average # of hours per week				States licensed to practice law	Number of Years			Prior acts date	CNA Risk Mgmt * Seminar Date	NY State Bar Association Member?
		0	1-10	11-25	26 +		In practice	with this firm	continuous malpractice coverage			
1												Y <input type="checkbox"/> N <input type="checkbox"/>
2												<input type="checkbox"/> <input type="checkbox"/>
3												<input type="checkbox"/> <input type="checkbox"/>
4												<input type="checkbox"/> <input type="checkbox"/>
5												<input type="checkbox"/> <input type="checkbox"/>
6												<input type="checkbox"/> <input type="checkbox"/>
7												<input type="checkbox"/> <input type="checkbox"/>
8												<input type="checkbox"/> <input type="checkbox"/>
9												<input type="checkbox"/> <input type="checkbox"/>
10												<input type="checkbox"/> <input type="checkbox"/>

Attorney Designations:

- A Associate
- CC Co-counsel
- D Director
- E Employee
- IC Independent Contractor
- MEM Member of Firm
- MGR Manager
- O Owner
- OC Of Counsel
- OF Officer

Partner Designations:

- EP Equity Partner
- NP Non-equity Partner
- P Partner
- LLP Limited Liability Partner
- RP Retired Partner
- SP Solo Practitioner
- SPC Special Counsel
- STC Staff Counsel
- SHH Shareholder
- STH Stockholder

* does not include courses taken on West Legal Ed website



APPLICATION FOR LAWYERS PROFESSIONAL LIABILITY INSURANCE

AREAS OF PRACTICE

18. Guidelines for completing this section:

- a. Express percentages of time devoted (billable hours) in each area during the previous year.
- b. Indicate percentages in whole numbers next to the type of law you practice, not the business client you represent.
- c. Be as accurate as possible, as casual estimates may cause inappropriate evaluation of your practice.
- d. All litigation should be coded as "civil litigation" with the exception of "criminal", "personal injury-plaintiff" and "intellectual property" which should be coded to their respective Area of Practice.

_____ % Admiralty / Marine – Defense	_____ % Criminal	_____ % Natural Resources / Oil & Gas
_____ % Admiralty / Marine – Plaintiff	_____ % Environmental	_____ % Pers Inj / Prop Dam - Defense
_____ % Anti-Trust / Trade Regulation	_____ % Family Law	* _____ % Pers Inj / Prop Dam - Plaintiff
_____ % Banking / Financial Institutions	_____ % Government Contracts / Claims	_____ % Real Estate/Title - Commercial
_____ % Business Transaction – Comm'l Law	_____ % Immigration / Naturalization	_____ % Real Estate/Title- Residential
_____ % Civil/Comm'l Litigation – Defense	* _____ % Intellectual Prop –	* _____ % Securities (S.E.C.)
_____ % Civil/Comm'l Litigation – Plaintiff	(Copyright/Trademark/Patent)	_____ % Taxation
_____ % Civil Rights / Discrimination	_____ % International Law	_____ % Wills, Estate, Trust & Probate
_____ % Collection / Bankruptcy	_____ % Labor Management Rep	_____ % Workers Comp - Defense
_____ % Construction (Building Contracts)	_____ % Labor Union Rep	_____ % Workers Comp - Plaintiff
_____ % Consumer Claims	_____ % Local Government	_____ % Other (describe below)
_____ % Corporate Business Organization		

TOTAL: _____ % must equal 100%

* If any percentage, complete the Intellectual Property, Plaintiff and/or Securities Supplemental Applications.

"OTHER" Description Area: _____

FIRM OPERATIONS AND MANAGEMENT

19. Does the firm or any attorney of the firm have clients in the Entertainment industry? Yes No
If "yes" complete the Entertainment Supplemental Application.
20. At any time in the past five years, has the firm, or any attorney of the firm (regardless of what firm they were with at the time) provided legal services in any way related to a security or securities transaction? Yes No
If "yes" complete the Securities Supplemental Application.
21. Does the firm have any one client in which the firm's attorneys have an equity interest greater than 10% combined? Yes No
If "yes" complete the Equity / Outside Interests / Gross Billings Supplemental Application.
22. Does the firm have any one client which represents more than 25% or more of the firm's billings? Yes No
If "yes" complete the Equity / Outside Interests / Gross Billings Supplemental Application.
23. Does anyone in the firm serve as a director, officer or employee or in any other management capacity for a client? Yes No
If "yes" complete the Equity / Outside Interests / Gross Billings Supplemental Application.
24. Does the firm have procedures for identifying and resolving potential or actual conflicts of interest including cross-checking of former, existing or potential clients? Yes No
25. Does the firm have at least two independently maintained docket controls? Yes No



APPLICATION FOR LAWYERS PROFESSIONAL LIABILITY INSURANCE

FIRM OPERATIONS AND MANAGEMENT (CON'T)

26. a. Does the firm regularly confirm representations in writing via use of formal engagement letters? Yes No
Please attach a sample engagement letter on firm letterhead
- b. Does the engagement letter include the following:
- Identity of the Client? Yes No
 - Scope of Representation that includes key terms of legal representation? Yes No
 - Fee structures and billing agreements? Yes No
 - Termination agreement that includes file retention and destruction terms? Yes No
- c. Does the firm ensure that a countersigned engagement letter is received from the client before work begins on a new matter? Yes No
If "no", to a., b. or c, please explain via attachment.
27. Does the firm regularly acknowledge in writing the declination or termination of representations? Yes No
28. For firms greater than 5 attorneys: Does the firm require that at least two attorneys in the firm be informed of the initiation of a representation? Yes No
29. If you are a solo practitioner, do you have a procedure in place regarding provisions of services if you are incapacitated or otherwise unavailable? Yes No
30. Has the firm initiated lawsuits or arbitration procedures during the last two years to enforce the collection of unpaid fees for the firm? Yes No
If "yes", complete the Fee Suit Supplemental Application.
31. Has the Firm or any lawyer in the Firm represented publicly traded clients with services rendered involving Sarbanes-Oxley Act (SOX) compliance including but not limited to Securities, Accounting, Financial/Investment Services or Tax work? Yes No
If "yes", please complete the Client Information supplement.
32. Has the firm been involved in any mass tort / class action cases within the past five years? Yes No
If "yes" complete the Mass Tort / Class Action Supplemental Application.
33. Provide the firms gross revenues:
- | Year | Year End Date | Gross Revenues |
|----------------|---------------|----------------|
| Current fiscal | | \$ |
| Prior fiscal | | \$ |
| 2 Years Prior | | \$ |
34. What percentage of accounts receivable are outstanding more than 90 days? _____%

CLAIM / INCIDENT / DISCIPLINARY INFORMATION

35. After inquiry, is any attorney in the firm aware of:
- a. a professional liability claim made in the past five years against them, the firm, any predecessor firm, or against any current or former attorney of the firm while affiliated with the firm? Yes No
- b. an actual or alleged act, omission, circumstance, or breach of duty that a reasonable attorney would recognize might reasonably be expected to result in a claim being made against the firm, any predecessor firm, or against any attorney currently or formerly affiliated with the firm or any predecessor firm, regardless of whether any such claim would be meritorious? Yes No
If "yes" to a, or b above complete the Claims Supplemental Application for each claim or incident
36. a. Within the past five years, has any attorney been subject to any disciplinary inquiry, complaint or proceeding for any reason *including* non-payment of dues? Yes No
- b. Has any attorney *ever* been refused admission to practice, disbarred, suspended, formally reprimanded, or sanctioned in any other way? Yes No
If "yes" to a or b above complete the Disciplinary Supplement unless the matter was reported under a prior CNA policy term and supplement was completed. The Disciplinary – Status Update Supplement should be completed for renewal policies where the matter was previously reported but was still open at the last renewal.



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REQUESTED COVERAGE

(Some limits / deductibles / optional coverages may not be available in all states and all are subject to underwriting qualification. Your quote will reflect the coverage and options for which your firm qualifies.):

37. a. Select the Each Claim/Aggregate Limit the firm desires:

- | | | | |
|---|--|--|---|
| <input type="checkbox"/> \$ 100,000/\$ 300,000 | <input type="checkbox"/> \$ 500,000/\$ 1,000,000 | <input type="checkbox"/> \$ 1,000,000/\$ 2,000,000 | <input type="checkbox"/> \$3,000,000/\$ 3,000,000 |
| <input type="checkbox"/> \$ 250,000/\$ 500,000 | <input type="checkbox"/> \$ 750,000/\$ 750,000 | <input type="checkbox"/> \$ 2,000,000 / \$ 2,000,000 | <input type="checkbox"/> \$4,000,000/\$ 4,000,000 |
| <input type="checkbox"/> \$ 500,000/\$ 500,000 | <input type="checkbox"/> \$1,000,000/\$1,000,000 | <input type="checkbox"/> \$ 2,000,000/\$ 4,000,000 | <input type="checkbox"/> \$5,000,000/\$ 5,000,000 |
| <input type="checkbox"/> Other: \$_____ / \$_____ | | | |

b. Select the Aggregate Deductible the firm desires:

- | | | | | | | |
|-----------------------------------|-----------------------------------|----------------------------------|-----------------------------------|-----------------------------------|------------------------------------|---|
| <input type="checkbox"/> \$ 1,000 | <input type="checkbox"/> \$ 2,500 | <input type="checkbox"/> \$4,000 | <input type="checkbox"/> \$10,000 | <input type="checkbox"/> \$25,000 | <input type="checkbox"/> \$75,000 | |
| <input type="checkbox"/> \$ 2,000 | <input type="checkbox"/> \$ 3,000 | <input type="checkbox"/> \$5,000 | <input type="checkbox"/> \$15,000 | <input type="checkbox"/> \$50,000 | <input type="checkbox"/> \$100,000 | <input type="checkbox"/> Other: \$_____ |

38. Select the optional coverages the firm desires:

- | | | |
|---|--|---|
| <input type="checkbox"/> Per Claim Deductible | <input type="checkbox"/> Claims Expenses Outside Limit – 50% | <input type="checkbox"/> Claims Expenses Outside Limit – 100% |
| <input type="checkbox"/> First Dollar Defense – 50% | <input type="checkbox"/> First Dollar Defense – 100% | <input type="checkbox"/> Title Insurance Agency |

NOTE: The Title Insurance Agency optional coverage extends coverage to a specific title agency as a separate entity. A supplemental application is required.



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SIGNATURE AND REPRESENTATION

Applicant hereby represents, after inquiry, that the information contained herein and in any supplemental applications or forms required hereby, is true, accurate and complete and that no material facts have been suppressed or misstated. Applicant acknowledges a continuing obligation to report to the Company as soon as practicable any material changes in all such information, after signing the application and prior to issuance of the policy, and acknowledges that the Company shall have the right to withdraw or modify any outstanding quotations and/or authorization or agreement to bind the insurance based upon such changes.

Further, Applicant understands and acknowledges that:

1. If a policy is issued, the Company will have relied upon, as representations: this application, and any supplemental applications, and any other statements furnished to the Company in conjunction with this application, all of which are hereby incorporated by reference into this application and made a part hereof.
2. This application will be the basis of the contract and will be incorporated by reference into and made part of such policy; and
3. Applicant's failure to report to its current insurance company, during the current policy period, either any claim made against any insured, or any act or omission known to any insured that may reasonably be expected to be the basis of a claim against any insured may create a lack of coverage.
4. Any attorney currently or formerly affiliated with the firm or any predecessor firm, has disclosed in this Application any actual or alleged, act, omission, circumstance or breach of duty that a reasonable attorney would recognize might reasonably be expected to result in a claim being made against the firm, any predecessor firm, or any attorney currently or formerly affiliated with the firm or any predecessor firm, regardless of whether any such claim would be meritorious.

Applicant hereby authorizes the release of claim information to the Company from any current or prior insurer of the Applicant.

FRAUD NOTICE

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime AND MAY BE SUBJECT TO CIVIL FINES AND CRIMINAL PENALTIES and shall also be subject to a civil penalty not to exceed five thousand dollars and the stated value of the claim for each such violation.

Applicant:

By _____

SIGNATURE OF OFFICER OR PARTNER OF THE FIRM	PRINT NAME OF OFFICER OR PARTNER	DATE
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REMINDER

Please attach a sample of your letterhead to this application

Parsons & Associates, Inc.
The Galleries of Syracuse, Suite 704
P.O. Box 3890
Syracuse, NY 13220